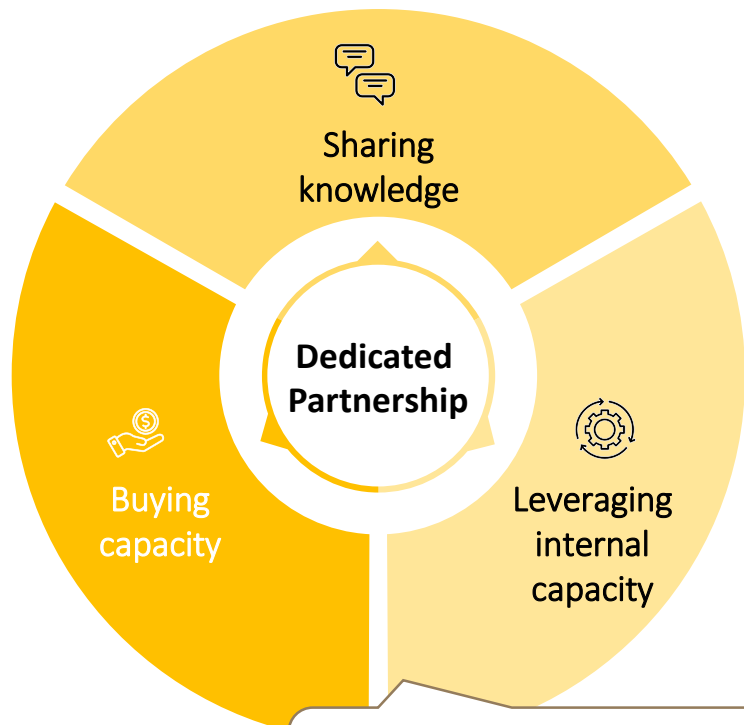


Successful partnership rests on 3 building blocks: (1) Buying capacity (2) Sharing knowledge and (3) Leveraging internal capacity; relative importance shifts over time



Building blocks of successful Dedicated Partnerships

Goal: Guide institutions to move towards independently and sustainably operating their Non-traditional Completer program

An initial assessment of institutional assets will help Dedicated Partners decide which building blocks to prioritize



Movement across the building blocks is dynamic and can be bi-directional depending on Partner's needs

Buying capacity	Description	Guiding questions for institutions
Sharing knowledge 	<ul style="list-style-type: none"> • Consult with DSU to gain knowledge on program-level best practices and within functional areas • Receive coaching from third-party partners and DSU on best practices across functional areas • Supports building up internal capacity for long-term sustainability 	<ul style="list-style-type: none"> • Which functional areas does it make sense to buy capacity in? Which ones should be prioritized? • Which third-party partners provide the most value relative to needs?
Leveraging internal capacity 	<ul style="list-style-type: none"> • Utilize internal processes, expertise, personnel, and infrastructure to implement Non-traditional Completer program, building on knowledge and best practices gained from knowledge sharing • Utilize internal funding to engage Center's third-party partners to supplement internal capacity 	<ul style="list-style-type: none"> • Which functional areas and best practices underpinning the Non-traditional Completer model are most in need of support / consultation? • What are the gaps in internal expertise, personnel, infrastructure that need to be overcome for a successful Non-traditional Completer initiative? • Which gaps should be prioritized for near-term investment?